

## Message Text

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ACTION EB-07

INFO OCT-01 AF-06 EUR-12 ISO-00 CAB-02 CIAE-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 AID-05 PA-01 PRS-01

USIA-06 SS-15 NSC-05 IO-10 OES-03 /081 W

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P R 101016Z JUL 75

FM AMEMBASSY NIAMEY

TO SECSTATE WASHDC PRIORITY 1157

INFO AMEMBASSY BRUSSELS

AMEMBASSY LAGOS

AMEMBASSY PARIS

AMEMBASSY ROME

DEPARTMENT OF COMMERCE

AMEMBASSY LONDON

LIMITED OFFICIAL USE NIAMEY 2686

E.O. 11652: N/A

TAGS: EAIR, NG

SUBJ: PURCHASE OF BOEING 737'S BY NIGER

BRUSSELS FOR FAA

LAGSO FOR FAA

PARIJ FOR FAA

DEPARTMENT PASS FAA

REF: A. NIAMEY 2450 (NOTAL) RMM NIAMEY 2469

1. WOLFGANG SZEBRAT, BOEING REP IN ROME ON VISIT TO  
NIAMEY, INFORMS US THAT GON PURCHASE OF BOEING 737'S NOT  
RPT NOT AS IMMINENT AS NIGER DIRECTOR CIVIL AVIATION  
ABDOU MAHAMAN GOGUE HAD LED US TO US BBELIEVE (REFTEL).  
APPARENTLY, HAWKER SIDLEY PEOPLE ARE PRESSING HARD FOR  
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GON TO ACT ON APPROXIMATELY \$12,000,000 LINE OF CREDIT

WHICH BRITISH OFFERED NIGER AFTER RECEIPT OF  
SIGNED LETTER OF INTENT TO PURCHASE HAWKER  
SIDLEYS. GON OFFICIALS ARE HAVING TROUBLE WRIGGLING  
OUT OF DEAL IN SPITE OF THEIR DEFINITE PREFERENCE FOR  
AND DECISION IN FAVOR OF 737'S. THEY TOLD SZEBRAT  
THEY ARE EMBARRASSED OVER SITUATION AND FEEL "DECENT"  
INTERVAL REQUIRED BETWEEN TIME THEY EXTRICATE THEMSELVES  
FROM HAWKER SIDLEY DEAL AND TURN TO BOEING. SZEBRAT  
SEEMED REASONABLY CONFIDENT GON WOULD DO SO AND  
WELCOMED ADDITIONAL TIME BECAUSE FINANCING FOR 737'S  
NOT AS YET IN HAND.

2. DURING DISCUSSIONS WITH GON, SZEBRAT BECAME AWARE  
OF LIST OF EQUIPMENT NIGER DESIRES TO MODERNIZE ITS AIRPORT  
(REF B). HE INFORMED US THERE IS BOEING SUBSIDIARY IN  
SEATTLE DEALING IN AIRPORT DEVELOPMENT AND OPERATIONS WHICH  
IS CURRENTLY ENGAGED IN DRAWING UP PLAN FOR IMPROVED  
OPERATIONS OF DOMESTIC AIRLINE IN ANGOLA. THIS  
COMPANY COULD CONCEIVABLY ALSO PROVIDE TECHNICAL ASSISTANCE  
TO GON ON ITS AIRPORT DEVELOPMENT PROGRAM. SZEBRAT  
WAS RAGUE ON FINANCING BUT IMPLIED THIS COULD BE  
PART OF PACKAGE DEAL IF GON PROCEEDS WITH 737, PURCHASE.

3. AVBSBN REQUESTED: PLEASE CLARIFY WHETHER THERE ARE  
USG RESOURCES WHICH WOULD PERMIT US TO BE RESPONSIVE  
TO GON'S REQUEST FOR AIRPORT EQUIPMENT. IF NOT, SHOULD  
WE REFER GON TO BOEING OR VICE VERSA?HECK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, GOVERNMENT PROCUREMENT, AIRCRAFT SALES, AIRPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** izenbei0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NIAMEY02686  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Errors:** N/A  
**Film Number:** D750238-0458  
**From:** NIAMEY  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750769/aaaacjoq.tel  
**Line Count:** 88  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PURCHASE OF BOEING 737'S BY NIGER BRUSSELS FOR FAA  
**TAGS:** EAIR, NG, (SZEBRAT, WOLFGANG)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006